# Improving Your Reimbursement: Coding Tips and Tricks

Charles D. Mabry, MD, FACS

Associate Professor, Department of Surgery University of Arkansas for Medical Sciences &

Medical Director, Physician Practice Management Jefferson Regional Medical Center



### **Topics to Cover**

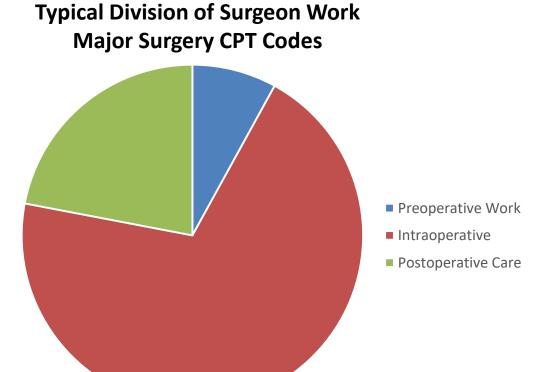
- Types of CPT codes and global period
- Reduce denials / get paid fairly by properly using modifiers
  - Modifiers for global surgery codes
  - Modifiers for E/M services with global surgery codes
  - Dictation or typed additions to typical op reports and notes
- New CPT coding documentation for office / outpatient codes

### Types of CPT Codes

- XXX codes- E/M codes, out-patient procedures, radiology and other diagnostic studies
  - No global period for XXX codes
  - Includes pre-service, face-to-face or service time, and post-service work
- Global period codes
  - Modifiers for use with procedures
  - Modifiers for use of E/M services during global period

### **Global Period**

- Zero, 10 or 90 days
- 000, 010, 090 days
- Includes all components of care:
  - Preoperative / pre-visit
  - Intraoperative / face to face
  - Postoperative / post-visit
- Proper use of modifiers for surgery and E/M services is important to get paid



## Proper Use of Modifiers With Global Surgery Procedures

- 22: used for increased / difficult services (yes, it is being paid)
- 51: multiple procedures- do not use with "(separate procedure)" codes
- 58: staged, or related procedure (e.g., planned take-back)
- 59: separate procedure (separate site, different times, etc.)
- 76: repeat procedure by same physician (50% reduction)
- 77: repeat procedure by another physician
- 78: unplanned return to the OR by same physician (50% reduction)
- 79: unrelated procedure by same physician



## Reduce Down-Coding and Denials

- Pay attention to CCI edits
- Dictate CPT codes and modifiers into the operative note header
  - Helps coders in your office / hospital get coding correctly submitted
  - Helps you learn and know proper CPT terminology
  - Avoids insurance company reviewers coming up with their own opinion on how to code a complex group of procedures

### Proper Use of <u>E/M Modifiers With</u> Global Surgery Procedures

### Modifier:

- 24: unrelated E/M service in <u>post-operative</u> global perioduse different diagnosis code than for procedure
- 25: significant, separately identifiable E/M service above and beyond the other service provided or beyond the usual preoperative and postoperative care delivered on the day of the procedure. Use for decision to operate for 000 and 010 day global procedures
- 57: decision to operate- 090 day global (major) procedures

### Reduce Down-Coding and Denials

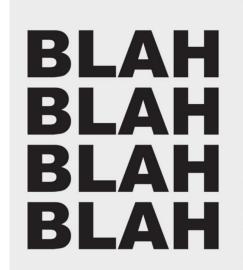
- Include dictation in E/M note on why the E/M service is not part of the surgical global package
  - Ex- prolonged ileus post colon resection
- Unusual or non-typical post-operative course (-24 modifier)
- Break note into two parts: post-op care and E/M-24 care
- Remember: payment is calculated only for the "typical" patient but not for complications / difficult conditions
- Decision to operate (-25 for 000 / 010 days global or -57 modifier for 090 day global)
- Using a different diagnosis for the E/M service, than work included in the "typical" procedure will help reduce denials

# New method of documentation guidelines for outpatient and office E/M codes- 2021

- Documentation guidelines- current (1992 /1995 / 1997)
  - History- bullets for CC, past and present history, ROS
  - Physical exam- bullets for organ systems or areas of body
  - Medical Decision Making (MDM)- level of risk and decision-making
- E/M codes: 2017 to 2020 CMS/AMA/ Specialty Societies
  - Reduce documentation and administrative burden
  - Outpatient / office changing January 2021
  - Hospital, ED, Nursing home, etc. unchanged for now

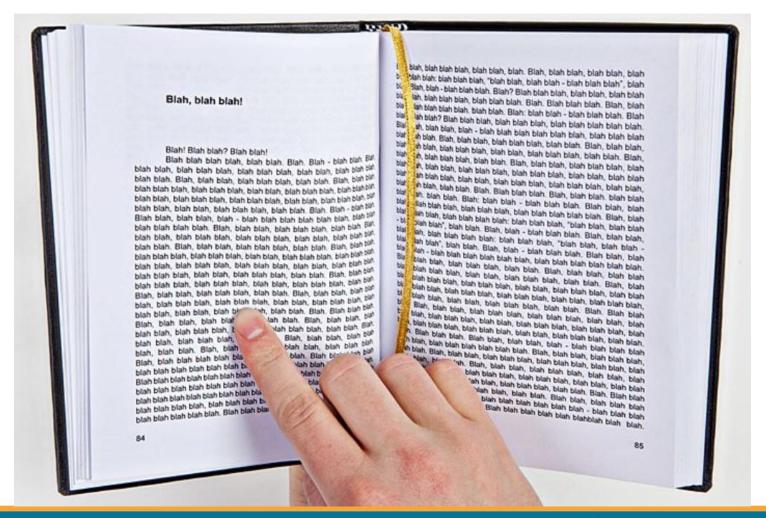
### Old Documentation Guideline "Bullets" E/M Note

BLAH BLAH BLAH



BLAH BLAH BLAH BLAH

### Documentation Guideline "Bullets" E/M Note



# New reporting guidelines and code selection for office/outpatient E/M services will be based on:

Medically Appropriate
History and/or
Examination



Medical Decision Making



Total Time on the Day of Encounter

	CPT code				
New patient	99201	99202	99203	99204	99205
<b>Established patient</b>	99211	99212	99213	99214	99215

CPT 99201- deleted, CPT 99211- low level, non-MD encounter



## New method of documentation guidelines for outpatient and office E/M codes- MDM

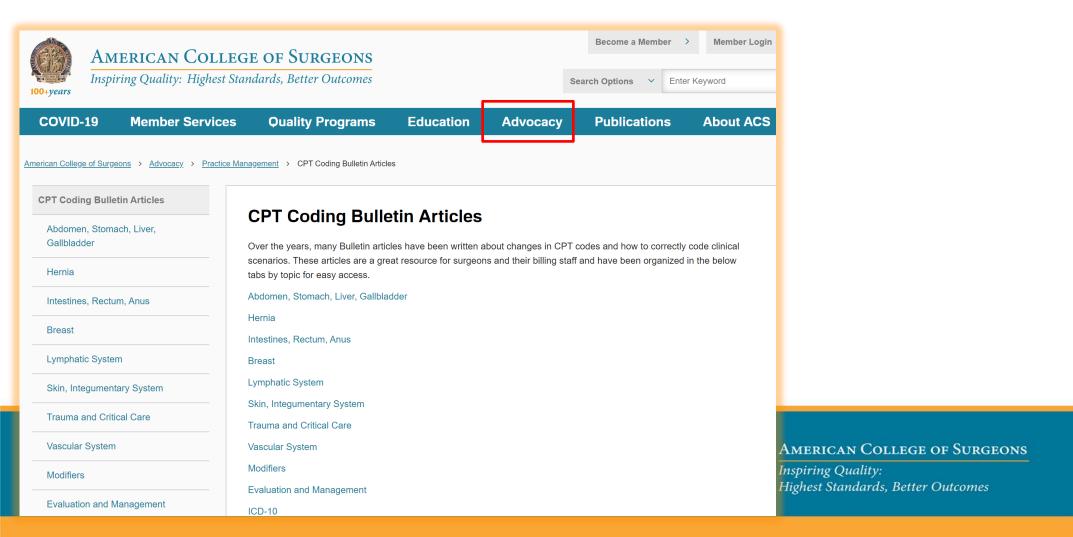
Problems
Addressed



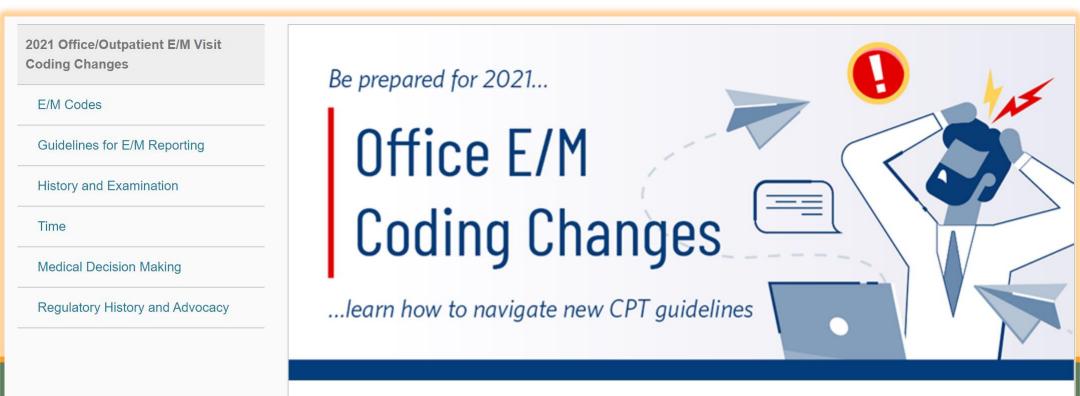


Element 3:

https://www.facs.org/advocacy/practmanagement/cpt



https://www.facs.org/advocacy/practmanagement/em-education



2021 Office/Outpatient E/M Visit Coding Changes

https://www.facs.org/advocacy/practmanagement

Practice Management	
CPT Coding Bulletin Articles	
On-Demand CPT Coding Courses	
COVID-19 Practice Management Resources	
2021 Office/Outpatient E/M Visit Coding Changes	
ICD-10 Coding	
2020 Physicians as Assistants at Surgery Report	
ACS Coding Hotline	
Webinars	
Primers and Compendiums	
Quality Payment Program	

CPT Coding Bulletin Articles		
Abdomen, Stomach, Liver, Gallbladder		
Hernia		
Intestines, Rectum, Anus		
Breast		
Lymphatic System		
Skin, Integumentary System		
Trauma and Critical Care		
Vascular System		
Modifiers		
Evaluation and Management		
ICD-10		
Practice Management		





https://www.facs.org/advocacy/practice-protection



**Practice Protection Committee** 

Economic Survival Strategies in the COVID World

Financial Resources Available to Assist Surgeons

Commercial Insurance Coverage for Telehealth Services

ACS Employed Surgeon Handbook

ACS Private Practice Surgeon Handbook

Resource Library

Webinars

Interviews

About the Committee



The American College of Surgeons (ACS) Practice Protection Committee is monitoring federal actions intended to ease the financial burden imposed on practices by the COVID-19 pandemic. On these pages, Fellows can find information on current and previously available resources including eligibility and responsibilities for those who have accessed federal financial aid programs. ACS staff will regularly update this information to reflect the most accurate available.

In addition to the Financial Resources document, Fellows can find numerous other resources provided to assist them manage these extraordinary circumstances. These include the ACS Employed Surgeon Handbook, the ACS Private Practice Handbook, webinars to assist Fellows in light of circumstances imposed by the pandemic, a series of video interviews with members of the committee on selected topics and a library of additional resources. In addition, the ACS Practice Protection Committee produced a comprehensive guide, Economic Survival Strategies in the COVID World, which includes a set of key principles and a suggested process for Fellows to undertake to shore up personal and business finances. The guide includes a spreadsheet exercise and suggestions to consider based on which of three specific scenarios most accurately describes the one's current financial situation.

### Latest Updates

#### Provider Relief Phase 3 Funds Available

The Centers for Medicare and Medicaid Service (CMS) announced on October 2, a new disbursement of \$20 billion from

### American College of Surgeons

Inspiring Quality: Highest Standards, Better Outcomes

# Improving Your Reimbursement: Coding Tips and Tricks

## Questions?

Charles D. Mabry, MD, FACS

Associate Professor, Department of Surgery University of Arkansas for Medical Sciences &

Medical Director, Physician Practice Management
Jefferson Regional Medical Center

