Conflict Resolution Skills
Whatever the cause of disagreements and disputes, by learning these skills, you can keep your personal and professional relationships strong and growing.

Understanding conflict
Conflict is a normal part of any healthy relationship. After all, two people can’t be expected to agree on everything, all the time. The key is not to avoid conflict but to learn how to resolve it in a healthy way. When conflict is mismanaged, it can cause great harm to a relationship, but when handled in a respectful, positive way, conflict provides an opportunity to strengthen the bond between two people. Whatever the cause of disagreements and disputes, by learning these skills for conflict resolution, you can keep your personal and professional relationships strong and growing.

What causes conflict?
Conflict arises from differences, both large and small. It occurs whenever people disagree over their values, motivations, perceptions, ideas, or desires. Sometimes these differences appear trivial, but when a conflict triggers strong feelings, a deep personal need is often at the core of the problem. These needs can range from the need to feel safe and secure or respected and valued, to the need for greater closeness and intimacy.

Think about the opposing needs of a toddler and a parent. The child’s need is to explore, so venturing to the street or the cliff edge meets that need. But the parent’s need is to protect the child’s safety, a need that can only be met by limiting the toddler’s exploration. Since these needs are at odds, conflict arises. The needs of each party plays an important role in the long-term success of a relationships. Each deserves respect and consideration. In personal relationships, a lack of understanding about differing needs can result in distance, arguments, and break-ups. In the workplace, differing needs can result in broken deals, decreased profits, and lost jobs.
When you can recognize conflicting needs and are willing to examine them with compassion and understanding, it can lead to creative problem solving, team building, and stronger relationships.

Conflict 101
A conflict is more than just a disagreement. It is a situation in which one or both parties perceive a threat (whether or not the threat is real).

Conflicts continue to fester when ignored. Because conflicts involve perceived threats to our well-being and survival, they stay with us until we face and resolve them.

We respond to conflicts based on our perceptions of the situation, not necessarily to an objective review of the facts. Our perceptions are influenced by our life experiences, culture, values, and beliefs. Conflicts trigger strong emotions. If you aren’t comfortable with your emotions or able to manage them in times of stress, you won’t be able to resolve conflict successfully.
Conflicts are an opportunity for growth. When you’re able to resolve conflict in a relationship, it builds trust. You can feel secure knowing your relationship can survive challenges and disagreements.

How do you respond to conflict?
Do you fear conflict or avoid it at all costs? If your perception of conflict comes from painful memories from early childhood or previous unhealthy relationships, you may expect all disagreements to end badly. You may view conflict as demoralizing, humiliating, or something to fear. If your early life experiences left you feeling powerless or out of control, conflict may even be traumatizing for you.
If you’re afraid of conflict, it can become a self-fulfilling prophecy. When you enter a conflict situation already feeling threatened, it’s tough to deal with the problem at hand in a healthy way. Instead, you’re more likely to either shut down or blow up in anger.

<table>
<thead>
<tr>
<th>Unhealthy responses to conflict:</th>
<th>Healthy responses to conflict:</th>
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<tbody>
<tr>
<td>An inability to recognize and respond to the things that matter to the other person</td>
<td>The capacity to empathize with the other person’s viewpoint</td>
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<tr>
<td>Explosive, angry, hurtful, and resentful reactions</td>
<td>Calm, non-defensive, and respectful reactions</td>
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<tr>
<td>The withdrawal of love, resulting in rejection, isolation, shaming, and fear of abandonment</td>
<td>A readiness to forgive and forget, and to move past the conflict without holding resentments or anger</td>
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<td>An inability to compromise or see the other person’s side</td>
<td>The ability to seek compromise and avoid punishing</td>
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<tr>
<td>Feeling fearful or avoiding conflict; expecting a bad outcome</td>
<td>A belief that facing conflict head on is the best thing for both sides</td>
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**Conflict resolution, stress, and emotions**

Conflict triggers strong emotions and can lead to hurt feelings, disappointment, and discomfort. When handled in an unhealthy manner, it can cause irreparable rifts, resentments, and break-ups. But when conflict is resolved in a healthy way, it increases your understanding of the other person, builds trust, and strengthens your relationships.

If you are out of touch with your feelings or so stressed that you can only pay attention to a limited number of emotions, you won’t be able to understand your own needs. This will make it hard to communicate with others and establish what’s really troubling you. For example, couples often argue about petty differences—the way she hangs the towels, the way he slurps his soup—rather than what is really bothering them.

The ability to successfully resolve conflict depends on your ability to:

- Manage stress quickly while remaining alert and calm. By staying calm, you can accurately read and interpret verbal and nonverbal communication.
- Control your emotions and behavior. When you’re in control of your emotions, you can communicate your needs without threatening, intimidating, or punishing others.
- Pay attention to the feelings being expressed as well as the spoken words of others.
- Be aware of and respect differences. By avoiding disrespectful words and actions, you can almost always resolve a problem faster.
- To successfully resolve a conflict, you need to learn and practice two core skills:
  - Quick stress relief: the ability to quickly relieve stress in the moment.
  - Emotional awareness: the ability to remain comfortable enough with your emotions to react in constructive ways, even in the midst of a perceived attack.

**Quick stress relief**

Being able to manage and relieve stress in the moment is the key to staying balanced, focused, and in control, no matter what challenges you face. If you don’t know how to stay centered and in control of yourself, you will become overwhelmed in conflict situations and unable to respond in healthy ways. Psychologist Connie Lillas uses a driving analogy to describe the three most common ways people respond when they’re overwhelmed by stress:
• Foot on the gas. An angry or agitated stress response. You’re heated, keyed up, overly emotional, and unable to sit still.
• Foot on the brake. A withdrawn or depressed stress response. You shut down, space out, and show very little energy or emotion.
• Foot on both gas and brake. A tense and frozen stress response. You “freeze” under pressure and can’t do anything. You look paralyzed, but under the surface you’re extremely agitated.

Stress interferes with the ability to resolve conflict by limiting your ability to:
• Accurately read another person’s nonverbal communication
• Hear what someone is really saying
• Be aware of your own feelings
• Be in touch with your deep-rooted needs
• Communicate your needs clearly

Is stress a problem for you?
You may be so used to feeling stressed that you’re not even aware you are stressed. Stress may pose a problem in your life if you identify with the following:
• You often feel tense or tight somewhere in your body
• You’re not aware of movement in your chest or stomach when you breathe
• Conflict absorbs your time and attention

Emotional awareness
Emotional awareness is the key to understanding yourself and others. If you don’t know how or why you feel a certain way, you won’t be able to communicate effectively or resolve disagreements. Although knowing your own feelings may sound simple, many people ignore or try to sedate strong emotions like anger, sadness, and fear. Your ability to handle conflict, however, depends on being connected to these feelings. If you’re afraid of strong emotions or if you insist on finding solutions that are strictly rational, your ability to face and resolve differences will be limited.

Why emotional awareness is a key factor in resolving conflict
• Emotional awareness—the consciousness of your moment-to-moment emotional experience—and the ability to manage all of your feelings appropriately, is the basis of a communication process that can resolve conflict.
• Emotional awareness helps you to:
  • Understand what is really troubling other people
  • Understand yourself, including what is really troubling you
  • Stay motivated until the conflict is resolved
  • Communicate clearly and effectively
  • Interest and influence others

Assessing your level of emotional awareness
The following quiz helps you assess your level of emotional awareness. Answer the following questions with: almost never, occasionally, often, very often, or almost always. There are no right or wrong responses, only the opportunity to become better acquainted with your emotional responses.

What kind of relationship do you have with your emotions?
• Do you experience feelings that flow, encountering one emotion after another as your experiences change from moment to moment?
• Are your emotions accompanied by physical sensations that you experience in places like your stomach or chest?
• Do you experience distinct feelings and emotions, such as anger, sadness, fear, and joy, which are evident in different facial expressions?
• Can you experience intense feelings that are strong enough to capture both your own attention and that of others?
• Do you pay attention to your emotions? Do they factor into your decision-making?

If any of these experiences are unfamiliar, your emotions may be “turned” down or even off. In either case, you may need help developing your emotional awareness.

Nonverbal communication and conflict resolution
When people are in the middle of a conflict, the words they use rarely convey the issues at the heart of the problem. But by paying close attention to the other person’s nonverbal signals or “body language,” such as facial expressions, posture, gestures, and tone of voice, you can better understand what the person is really saying. This will allow you to respond in a way that builds trust, and gets to the root of the problem.

Your ability to accurately read another person depends on your own emotional awareness. The more aware you are of your own emotions, the easier it will be for you to pick up on the wordless clues that reveal what others are feeling. Think about what you are transmitting to others during conflict, and if what you say matches your body language. If you say “I’m fine,” but you clench your teeth and look away, then your body is clearly signaling you are anything but “fine.” A calm tone of voice, a reassuring touch, or an interested facial expression can go a long way toward relaxing a tense exchange.

Tips for managing and resolving conflict
You can ensure that the process of managing and resolving conflict is as positive as possible by sticking to the following guidelines:

• **Listen** for what is felt as well as said. When you really listen, you connect more deeply to your own needs and emotions, and to those of other people. Listening also strengthens, informs, and makes it easier for others to hear you when it’s your turn to speak.
• **Make conflict resolution the priority** rather than winning or “being right.” Maintaining and strengthening the relationship, rather than “winning” the argument, should always be your first priority. Be respectful of the other person and their viewpoint.
• **Focus on the present.** If you’re holding on to grudges based on past conflicts, your ability to see the reality of the current situation will be impaired. Rather than looking to the past and assigning blame, focus on what you can do in the here-and-now to solve the problem.
• **Pick your battles.** Conflicts can be draining, so it’s important to consider whether the issue is really worth your time and energy. Maybe you don’t want to surrender a parking space if you’ve been circling for 15 minutes, but if there are dozens of empty spots, arguing over a single space isn’t worth it.
• **Be willing to forgive.** Resolving conflict is impossible if you’re unwilling or unable to forgive others. Resolution lies in releasing the urge to punish, which can serve only to deplete and drain your life.
• **Know when to let something go.** If you can’t come to an agreement, agree to disagree. It takes two people to keep an argument going. If a conflict is going nowhere, you can choose to disengage and move on.